

Chairperson and Committee Members
OPERATIONS & FINANCE COMMITTEE

5 JULY 2018

Meeting Status: **Public**

Purpose of Report: For Information

CIVIC ASSURANCE UPDATE

PURPOSE OF REPORT

- 1 The purpose of this report is to update the Operations and Finance Committee on the operations of Civic Financial Services Limited (trading as Civic Assurance).

DELEGATION

- 2 The Operations & Finance Committee has delegated authority to consider this Report under Section B.2 of the Governance Structure and Delegations, which states that the Committee will:
deal with monitoring and decision-making on all broader financial management matters.

BACKGROUND

- 3 Civic Assurance has been specifically exempted from being a council controlled organisation, even though it otherwise meets the Local Government Act 2002 definition of a council-controlled organisation. Therefore the Council has no legislative reporting obligations in respect of Civic Assurance.
- 4 Civic Assurance no longer provides insurance, instead deriving its income from the administration of superannuation schemes and investment and rental income. The rental income is derived from Civic Assurance's base at Civic Assurance House.
- 5 In 2017, Civic Assurance shareholders, who include most of New Zealand's city, district and regional councils, voted in favour of the Civic Assurance board resolution to sell Civic Assurance House.
- 6 The Council's interest in Civic Assurance relates to primarily to the proposed sale of Civic Assurance House. As the Council has a relatively small shareholding (0.13%) in Civic Assurance, selling or not selling Civic Assurance House will not significantly affect the Council one way or another. Nevertheless the Council voted in favour of the proposed sale.

ISSUES AND OPTIONS

- 7 The report provides an update on the proposed sale of Civic Assurance House as well as summarising the key points from the 2018 Statement of Intent and Annual Report for the year ended 31 December 2017.

Proposed sale of Civic Assurance House

- 8 The decision to sell Civic Assurance House included an undertaking to get an updated seismic assessment review of the building before initiating a sale. The assessment highlighted the need for significant strengthening work to be undertaken at an estimated cost of \$820k.
- 9 Civic Assurance proposes to undertake the necessary remedial work, which they anticipate will be completed within the next 12 months, before taking the building to market. If a satisfactory sale price can be obtained, the proceeds net of selling costs will be distributed by Civic Assurance to its shareholders via a special dividend.
- 10 If, as expected the value of Civic Assurance House is restored as a result of the strengthening work, then net sales proceeds might be expected to be in the region of \$7.5 million.
- 11 Kāpiti Coast District Council holds 0.13% of the shares of Civic Assurance, which would result in a dividend of around \$10,000 plus a tax credit which would render the dividend free of any tax.

Statement of Intent for the year ending 31 December 2018

- 12 Civic Assurance's income in 2018 will come from being the primary supplier of risk-financing and superannuation services to the local government sector.
- 13 The Company will provide administration, reinsurance, accounting, and a range of other services to the Local Authority Protection Programme, Riskpool, Civic Liability Pool and Civic Property Pool.
- 14 The Company anticipates making annual surpluses before tax of between \$250k and \$450k over the three years of this SOI. These projections take account of the proposed sale of Civic Assurance House, and the associated loss of rental income.

Annual Report for the year ended 31 December 2017

- 15 Civic Assurance made a pre-tax surplus of \$31k for the year-ended 31 December 2017, compared to a \$136k surplus in 2016. The surplus would have been much higher had it not been for the \$798k downward revaluation of Civic Assurance House as a result of the seismic assessment review.
- 16 The organisation maintained a strong balance sheet with total assets of \$17.6 million.

CONSIDERATIONS

Policy considerations

- 17 There are no policy considerations arising from the matters in this report.

Legal considerations

- 18 There are no legal considerations arising from the matters in this report.

Financial considerations

19 The financial considerations are as discussed in the body of this report.

Tāngata whenua considerations

20 This matter has not been discussed with tāngata whenua.

SIGNIFICANCE AND ENGAGEMENT

Degree of significance

21 This matter has a low level degree of significance under Council's Significant and Engagement Policy, and it is not significant.

Consultation already undertaken

22 There is no need to consult on the matters discussed in this report.

Engagement planning

23 An engagement plan is not needed for this report to be considered.

Publicity

24 There are no publicity considerations.

RECOMMENDATIONS

25 That the Operations and Finance Committee notes:

25.1 that the Civic Assurance board continues to progress the sale of Civic Assurance House which, if successful, will result in a small dividend payment to the Council;

25.2 the contents of the Civic Assurance 2018 Statement of Intent;

25.3 the contents of the Civic Assurance 2017 Annual Report.

Report prepared by

Approved for submission

Approved for submission

Ian Clements
Corporate Advisor

Janice McDougall
Acting Group Manager
Corporate Services

Max Pedersen
Group Manager
Community Services

Appendix 1 Statement of Intent

Appendix 2 Annual Report

CIVIC FINANCIAL SERVICES LIMITED

STATEMENT OF INTENT

FOR THE YEAR ENDED 31 DECEMBER 2018

TABLE OF CONTENTS

| | | |
|-----|---|---|
| 1.0 | <i>Mission Statement</i> _____ | 2 |
| 2.0 | <i>Corporate Goals</i> _____ | 2 |
| 3.0 | <i>Nature and Scope of Activities</i> _____ | 2 |
| 4.0 | <i>Financial Projections</i> _____ | 3 |
| 5.0 | <i>Performance Targets & Measures</i> _____ | 4 |
| 6.0 | <i>Reporting to Shareholders</i> _____ | 4 |
| 7.0 | <i>Acquisitions/Disposals</i> _____ | 4 |
| 8.0 | <i>Transactions with Related Parties</i> _____ | 4 |

1.0 Mission Statement

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|--|
| Mission Statement of Civic Financial Services Ltd |
|--|

| |
|--|
| To provide superannuation and risk-financing solutions to the local government sector |
|--|

2.0 Corporate Goals

The specific goals of the Company are:

- 2.1 To operate as a sound and successful business.
- 2.2 To be the primary supplier of risk-financing and superannuation services to the local government sector.
- 2.3 To investigate and facilitate, as appropriate, new products and markets in risk-financing and superannuation and such other markets that it believes could prove beneficial to its shareholders and the local government sector.

3.0 Nature and Scope of Activities

- 3.1 The Company administers superannuation services for local government and local government staff via SuperEasy and the SuperEasy KiwiSaver Superannuation Scheme.
- 3.2 The Company provides administration, reinsurance, accounting, and a range of other services to LAPP, Riskpool, CLP (Civic Liability Pool) and CPP (Civic Property Pool).
- 3.3 The Company investigates and facilitates as appropriate such new risk-financing and superannuation services and/or markets that it believes will prove beneficial to its shareholders and the local government sector.
- 3.4 In a modest and selective way the Company provides sponsorship for a range of local government activities at regional and national level.

4.0 Financial Projections

Civic's projected profit outlook over the next three years is shown in the tables below.

Civic's main revenue streams will come from the two following sources: fees from providing administration services and investment income.

Profits from providing administration services: Civic's income in 2018 will come from providing administration services as described in section 3.1 and 3.2.

Profits from investment income: Civic's income in 2018 will come from investment income. This includes the rental income from Civic Assurance House, a ten-storey Wellington CBD office building. At the Special General Meeting ("SGM") held on 5 October 2017 there was overwhelming support from our shareholders to sell Civic Assurance House. Your Board is taking the appropriate action to progress this forward. A recent seismic assessment review has identified there is strengthening work required for the non-structural south and west boundary walls of Civic Assurance House. Having taken professional advice, the decision was made to complete the strengthening work before taking the building to market. We anticipate this work will be completed within the next twelve months. If a satisfactory sale price can be obtained, the proceeds net of selling costs will be distributed to shareholders via a special dividend. This potential sale and subsequent removal of rental income has been taken into consideration in the projections below.

Financial projections for 2018 to 2020 are:

| | 2018 | 2019 | 2020 |
|---------------------------|-------------------|-------------------|-------------------|
| Administration Income | \$2,154,991 | \$2,129,232 | \$2,223,377 |
| Investment Income | \$ 416,000 | \$ 291,000 | \$ 140,000 |
| Revenue | \$2,570,991 | \$2,420,232 | \$2,363,377 |
| | | | |
| Expenses | \$2,123,037 | \$2,081,114 | \$2,108,429 |
| | | | |
| Surplus before tax | \$ 447,954 | \$ 339,118 | \$ 254,948 |

Please note that these are projections, not firm predictions.

5.0 *Performance Targets and Measures*

- 5.1 To provide superannuation services to at least 90% of local authorities.
- 5.2 To continue to be an efficient and effective administration manager for LAPP, Riskpool, CLP and CPP.

6.0 *Reporting to Shareholders*

- 6.1 An audited annual report for 2017 by 30 April 2018.
- 6.2 A report on the first half of 2018 by 30 September 2018 containing a review of the Company's operations during the half year and unaudited half-yearly accounts.

7.0 *Acquisitions/Disposals*

Any acquisition or disposal that is equivalent to 50% or more of the Company's assets will constitute a "major transaction" under the Company's constitution and approval of the shareholders will be sought in accordance with the constitution. Any acquisition that is equivalent to 25% or more but less than half of the Company's assets will constitute a "minor transaction" under the Company's constitution and consultation with shareholders will take place.

8.0 *Transactions with Related Parties*

The Company has 72 local authority shareholder members plus TrustPower (holding 1.22%). Local Government Superannuation Trustee Limited and Local Government Mutual Funds Trustee Limited are wholly owned subsidiaries of the Company. Because it is sharing management resources, the Local Authority Protection Programme (LAPP), Riskpool, CLP and CPP are also considered to be related parties. Transactions with shareholder members include risk-financing services and superannuation related financial services.

Charges to and from shareholder members will be made for services provided as part of the normal trading activities of the Company and its subsidiaries. Transactions with shareholder members are on a wholly commercial basis.

***** END *****

ANNUAL REPORT 2017



| | |
|---|-------------------|
| DIRECTORS' REPORT | 1 |
| DIRECTORY | 5 |
| CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | 7 |
| CONSOLIDATED STATEMENT OF FINANCIAL POSITION | 8 |
| CONSOLIDATED STATEMENT OF CHANGES IN EQUITY | 9 |
| CONSOLIDATED STATEMENT OF CASH FLOWS | 10 |
| NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS | 11 |
| INDEPENDENT AUDITOR'S REPORT | 31 |
| SHAREHOLDERS' DETAILS | BACK COVER |

DIRECTORS' REPORT

ANNUAL REPORT AND STATEMENT OF ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2017

Your Directors have pleasure in submitting the 57th Annual Report of the affairs of the Company (formerly New Zealand Local Government Insurance Corporation Ltd trading as Civic Assurance) for the year ended 31 December 2017, which is to be presented at the Annual General Meeting of Members in June 2018.

1. PERFORMANCE

Civic's before-tax profit in 2017 was \$30,812 (2016: \$1,333,868).

Civic made a pre-tax surplus from normal operations of \$828,855 for the year ended 31 December 2017, compared to the forecasted surplus of \$338,000 as set out in the 2017 Statement of Intent.

The ongoing seismic assessment review on Civic Assurance House has resulted in the value of the building being reduced by \$798,043 bringing the before-tax profit to \$30,812 for the year ended 31 December 2017.

2. OPERATIONS

Administration Services

Fees in 2017 from providing services to LAPP, Riskpool and the SuperEasy and SuperEasy KiwiSaver Superannuation Schemes were \$2,750,037 (2016: \$2,358,859).

Investment Revenue

Income from investments was \$173,515 (2016: \$283,739). Income from Civic Assurance House was \$808,771 (2016: \$762,633).

Civic Assurance House

At the Special General Meeting on 5 October 2017 held in Wellington our shareholders voted in favour of the resolution to sell Civic Assurance House.

As part of the sales pack we had requested an updated seismic assessment review before taking the building to market.

The ongoing seismic assessment review has identified there is strengthening work required for the non-structural south and west boundary walls of Civic Assurance House. The cost to complete this work has

been estimated at \$820,000 and is expected to be completed within a twelve-month timeframe. Having taken professional advice, the decision was made to complete the strengthening work before taking the building to market.

Upon completion of the strengthening work the value of the building is expected to be restored.

Sponsorship and Support for the Sector

The Company continues as a sponsor of SOLGM (Society of Local Government Managers) events both at a regional and national level.

3. ASSOCIATED ENTITIES

Local Government Superannuation Trustee Limited

Local Government Superannuation Trustee Limited (LGST) is a 100% subsidiary of Civic and is the trustee to the SuperEasy and SuperEasy KiwiSaver Superannuation Schemes. Both are administered by Civic and from 1 April 2016 both have been registered with the FMA (Financial Markets Authority). Director appointments to LGST are made by LGNZ (two), Civic (one), CTU (one), SOLGM (one) and one, who must be a Licensed Independent Trustee, by the LGST Board.

The SuperEasy schemes feature low member charges and simple administration for councils. Both make use of passive fund managers, which as well as allowing lower member fees removes the possibility of a fund manager making a bad call, which is something that can happen at any time.

The SuperEasy schemes also offer an 'Automatic Fund', in which each member's risk exposure is gradually and automatically switched from growth assets to income assets as the member gets older.

Superannuation funds under management as at December 2017 were \$323 million (December 2016: \$271 million) and the combined membership 10,263.

DIRECTORS' REPORT

SuperEasy's fund managers are AMP Capital Investors (New Zealand) Ltd and ANZ New Zealand Investments Ltd. Of the councils that have a preferred provider for KiwiSaver, 94% have appointed Civic (68 out of 72 councils).

The SuperEasy website is www.supereasy.co.nz.

LAPP Disaster Fund

LAPP is a charitable trust that was set up by LGNZ and Civic in 1993. LAPP's membership is 21. It could be said that LAPP is New Zealand's original LASS (Local Authority Shared Services).

LAPP was designed to cover back-to-back major disasters and this is what happened of course with the Canterbury earthquakes in 2010 and 2011. LAPP settled the claims from Waimakariri District Council and Christchurch City Council for damage to their underground assets with a total payout of \$217 million (excluding GST). LAPP's highest claim before this was just over \$5 million for claims arising from the 2004 Manawatu floods.

LAPP extended its cover arrangement from two events to three events from July 2017.

LAPP is currently managing the Kaikoura-Hurunui earthquake claims involving the Kaikoura, Hurunui and Marlborough District Councils. At the time of writing it is unknown how much these claims will be, but it will be well within LAPP's ability to pay, providing the benefit of full cover for all of their earthquake damaged assets registered with LAPP.

Civic is the administration and fund manager for LAPP. LAPP's website is: www.lappfund.co.nz.

Riskpool/Civic Liability Pool (CLP)

Riskpool provides public liability and professional indemnity cover for councils and has done so since 1997. It is not a company, but a mutual liability fund governed by a trust deed. CLP is similar to Riskpool, but has no facility for calls. For the fund year ending 30 June 2017 Riskpool/CLP had 31 members.

As support had dropped off in recent years to this low level Riskpool could no longer offer the competitively priced cover and risk management services that it had provided over the previous 20 years.

As a result Riskpool/CLP decided to no longer provide cover after 30 June 2017 and will therefore be in run-off mode for at least the next five years.

Local Government Mutual Funds Trustee Limited (LGMFT) is the trustee of Riskpool and CLP. Civic is the Fund Manager and Scheme Manager for Riskpool and Administration Manager for CLP.

Civic has entered into two arm's length secured loan facility agreements on commercial terms with Local Government Mutual Funds Trustee Limited to enable Riskpool to manage its cashflows.

4. DIRECTORS

As at 31 December 2017 there were six directors: M.A. Butcher, A.T. Gray, M.C. Hannan, A.J. Marryatt, J.B. Melville and B.J. Morrison. The Company's constitution allows for up to six directors of which at least two are to be appointed from outside the local authority sector.

Director attendances at Board meetings held in 2017:

| | |
|----------------|-------|
| Mark Butcher | 6 / 6 |
| Tony Gray | 6 / 6 |
| Mike Hannan | 6 / 6 |
| Tony Marryatt | 6 / 6 |
| John Melville | 6 / 6 |
| Basil Morrison | 6 / 6 |

The Chairmen of each of the Board and the Risk and Audit Committee are elected at the first meeting held after each year's AGM.

Section 139 of the Companies Act 1993

All Civic directors are directors of LGMFT except Mark Butcher who resigned from LGMFT in February 2017 to ensure that one Civic director was independent of LGMFT. Subsequently two secured loan facility agreements between the Company and LGMFT were entered into whereby the Civic loans LGMFT up to \$3,000,000 under each loan at commercial interest rates to assist with Riskpool's cashflows.

DIRECTORS' REPORT

There are no other notices required under section 139 of the Companies Act 1993 except for Directors' remuneration. Changes to the Directors' fee pool are approved by shareholders at an AGM. The Board determines the allocation per Director based on the duties of the individual Director. The Director fees for subsidiary companies are set by the Parent Company Board. For the year ended 31 December 2017, Directors' remuneration was:

| | |
|----------------|------------------|
| Mark Butcher | \$17,812 |
| Tony Gray | \$17,812 |
| Mike Hannan | \$17,812 |
| Tony Marryatt | \$35,625 |
| John Melville | \$26,720 |
| Basil Morrison | \$17,812 |
| | \$133,593 |

In addition, the following Directors received director fees in relation to their directorships of Riskpool or LGST:

| | | |
|----------------|------------------|-----------------|
| Mark Butcher | (Riskpool) | \$1,062 |
| Tony Gray | (Riskpool) | \$8,310 |
| Mike Hannan | (Riskpool) | \$8,310 |
| Tony Marryatt | (Riskpool) | \$16,620 |
| John Melville | (Riskpool) | \$8,310 |
| Basil Morrison | (Riskpool, LGST) | \$18,677 |
| | | \$61,289 |

Interests Register

Directors' interests are tabled at the beginning of each Board meeting. Directorship and other disclosures as at 31 December 2017 were:

| | |
|---------------|---|
| M.A. Butcher | Chief Executive of Local Government Funding Agency Ltd; Chair of New Plymouth District Perpetual Investment Fund Guardians Ltd; Member of SuperEasy KiwiSaver Superannuation Scheme; Trustee of Civic Property Pool; Board Member of INFENZ. |
| A.T. Gray | Ngati Apa Developments Ltd; Eastland Group Ltd including Gisborne Airport Ltd, Eastland Port; Eastland Network Ltd; Chair of Ngati Pukenga Investments Ltd; Maungaharuru - Tangitu Ltd; Executive Project Advisor to Hastings District Council; Artemis Nominees Ltd; Quality Roading and Services (Wairoa) Limited; Local Government Mutual Funds Trustee Ltd; Trustee of Civic Property Pool; Origin Earth Ltd; a party to agreements for finance with the LGMFT. |
| M.C. Hannan | Trustee of Civic Property Pool; Director of Local Government Mutual Funds Trustee Ltd; a party to agreements for finance with the LGMFT. |
| A.J. Marryatt | Chair of Local Government Mutual Funds Trustee Ltd; AJM Holdings Ltd; Trustee of Civic Property Pool; Member of SuperEasy KiwiSaver Superannuation Scheme; a party to agreements for finance with the LGMFT. |
| J.B. Melville | Trustee of Civic Property Pool; Director of Local Government Mutual Funds Trustee Ltd; a party to agreements for finance with the LGMFT. |
| B.J. Morrison | Chairman of Local Government Superannuation Trustee Ltd; Basil J Morrison & Associates Ltd; Member of SuperEasy KiwiSaver Superannuation Scheme; Trustee of Civic Property Pool; Director of Local Government Mutual Funds Trustee Ltd; Waitangi Tribunal Member; Independent Hearings Commissioner for Auckland Council; Thames-Coromandel District Council Hearings Panel; Waikato Regional Council Hearings Commissioner; Accredited Commissioner – RMA; a party to agreements for finance with the LGMFT. |

DIRECTORS' REPORT

The Company provides Directors and officers with, and pays the premiums for, Directors' and Officers' liability insurance to the full extent allowed for, and in accordance with the requirements of the Companies Act 1993. The renewal of the Company's Directors' and Officers' liability insurance was entered in the Interests Register pursuant to sections 162 and 163 of the Companies Act 1993. This insurance does not cover liabilities arising from criminal actions or deliberate and reckless acts or omissions by the Directors. The cover includes indemnity of costs and expenses incurred in defending an action that falls within the scope of the indemnity.

Conduct of the Board and Board Committee

The Board has put in place and regularly reviews a number of good governance policies including Charters for the Board and the Risk and Audit Committee, Fit and Proper Policy, Code of Conduct, and a Risk Management Plan.

Use of Information

Directors, individually or collectively, may obtain independent professional advice relating to any matters concerning the Company's business or in relation to the discharge of the Director's responsibilities. Subject to approval of the Chairman the Company will reimburse the Director(s) some or all of the reasonable costs of the advice. During the reporting period, no Director has sought leave to obtain such advice.

Loans to Directors

No loans or advances have been made to Directors, their spouses or dependants, or to related parties during the year.

5. EMPLOYEE REMUNERATION

Detailed below is the number of employees who received remuneration in their capacity as employees of \$100,000 or more during the year ended 31 December 2017.

| Remuneration | Number of Employees |
|-----------------------|---------------------|
| \$100,000 – \$110,000 | 1 |
| \$130,000 – \$140,000 | 1 |
| \$140,000 – \$150,000 | 1 |
| \$420,000 – \$430,000 | 1 |

The above remunerations include Company contributions to employees' superannuation (KiwiSaver and other), medical insurances and discretionary bonus payments.

6. AUDIT AND RISK MANAGEMENT

Pursuant to Section 15 of the Public Audit Act 2001 the Company's auditor is the Auditor General who has appointed Michael Wilkes using the staff and resources of Deloitte Limited to carry out the audit on his behalf.

The Risk and Audit Committee (RAC) comprises the full Board. John Melville is the Chairman of this committee. RAC met six times in 2017: the Auditor attended two of those meetings and a part of one of those meetings was held without management present.

7. DONATIONS

No donations have been made during the year by any Company in the Group (2016: \$0).

8. STAFF

We sincerely thank the staff for their work during the year. They are: Caroline Bedford, Ian Brown, Jane Brown, Chathuri Mendis, Sylvia Jackson, Tim Sole, Bas van Laanen, and Glenn Watkin.



Tony Marryatt **Chairman**
March 2018

DIRECTORS

Anthony (Tony) J. Marryatt (Chairman)
Mark A. Butcher
Anthony (Tony) T. Gray
Michael C. Hannan
John B. Melville
Basil J. Morrison CNZM JP

EXECUTIVE OFFICERS

Chief Executive : Ian Brown

Chief Operating Officer : Caroline Bedford CPA

AUDITORS

The Auditor General, who has appointed Michael Wilkes, Deloitte Limited to carry out the audit on his behalf

BANKERS

ANZ Banking Group (New Zealand) Limited
Bank of New Zealand

LEGAL ADVISERS

Brandons
Kensington Swan

COMPANY REGISTRATION NO: 13271

REGISTERED OFFICE

Level 9, Civic Assurance House, 116 Lambton Quay, Wellington 6011

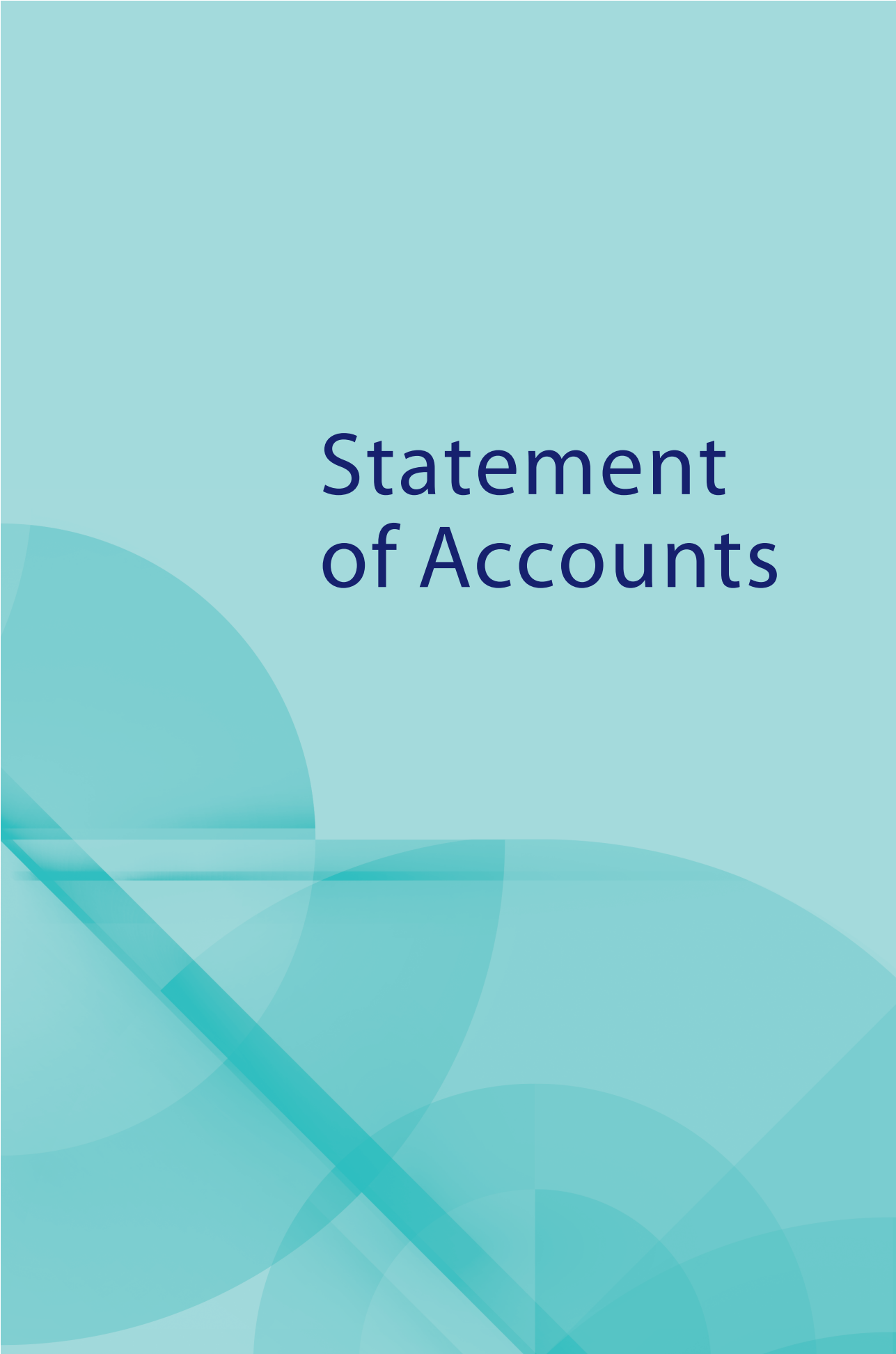
POSTAL ADDRESS

Civic Financial Services Ltd, PO Box 5521, Wellington 6140

OTHER CONTACT DETAILS

Telephone (04) 978 1250
Facsimile (04) 978 1260
Email admin@civicfs.co.nz
Website www.civicfs.co.nz

The Company is a participant in the Insurance & Financial Services Ombudsman Scheme (Inc)
Participant Number 2000427

The background of the page is a solid teal color. Overlaid on this are several large, semi-transparent circles of varying shades of teal. A prominent diagonal line, also in a teal shade, runs from the lower-left towards the upper-right, passing through the circles.

Statement of Accounts

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2017

| | NOTE | 2017 \$ | 2016 \$ |
|---|-----------|------------------|------------------|
| REVENUE | | | |
| Administration Fees | | 2,750,037 | 2,358,859 |
| Interest Income | 4 | 173,515 | 283,739 |
| Property Income | | 808,771 | 762,633 |
| Other Income | 16 | 120,355 | 542 |
| | | 3,852,678 | 3,405,773 |
| EXPENDITURE | | | |
| Audit Fee | | | |
| Statutory Audit of the Financial Statements | | 114,317 | 71,980 |
| Other Fees Paid to Auditors Re Assurance Services | | 41,358 | 4,830 |
| Other Fees Paid to Auditors Re Taxation Compliance | | 22,550 | 9,890 |
| Compliance Costs | | 110,899 | 303,519 |
| Consultants | | 85,020 | 78,331 |
| Depreciation | 6 | 38,609 | 38,761 |
| Amortisation | 6 | 406 | 3,238 |
| Directors' Remuneration | 3 | 133,594 | 133,594 |
| Legal Fees | | 60,401 | 29,910 |
| Property Operating Expenses | | 518,811 | 510,118 |
| Other Expenses | | 977,958 | 1,139,336 |
| Employee Remuneration | | 868,860 | 939,852 |
| Superannuation Subsidies | | 51,040 | 99,653 |
| Total Expenditure | | 3,023,823 | 3,363,012 |
| Surplus Before Share of Profit from Associate, Revaluation of Investment Property and Taxation | | 828,855 | 42,761 |
| Net Change in Value of Investment Property | 7 | (798,043) | 96,571 |
| Share of Profit of Associate | | - | (3,152) |
| Surplus Before Taxation From Continuing Operations | | 30,812 | 136,180 |
| Surplus Before Taxation From Discontinued Operations | 15 | - | 1,197,688 |
| Surplus Before Taxation | | 30,812 | 1,333,868 |
| Taxation Expense From Continuing Operations | 10 | 186,932 | 21,992 |
| Taxation Expense From Discontinued Operations | 15 | - | 337,564 |
| Taxation Expense | | 186,932 | 359,556 |
| TOTAL COMPREHENSIVE (DEFICIT)/SURPLUS AFTER TAX ATTRIBUTABLE TO OWNERS OF THE COMPANY | 14 | (156,120) | 974,312 |

The Notes to the Financial Statements form part of, and should be read in conjunction with, these Statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017

| | NOTE | 2017 \$ | 2016 \$ |
|---|------|-------------------|-------------------|
| SHAREHOLDERS' EQUITY | | | |
| Issued and Paid-Up Ordinary Shares | | | |
| Ordinary Shares fully paid-up | 14 | 10,763,506 | 10,763,506 |
| Retained Earnings | 14 | 6,284,094 | 6,440,214 |
| TOTAL EQUITY | | 17,047,600 | 17,203,720 |
| Represented By: | | | |
| CURRENT ASSETS | | | |
| Cash & Cash Equivalents | | 5,202,397 | 6,111,694 |
| Sundry Debtors and Prepayments | 12 | 728,100 | 556,715 |
| Loan Receivable | 13 | 1,109,874 | - |
| Income Tax Receivable | 10 | 3,580 | 990 |
| Total Current Assets | | 7,043,951 | 6,669,399 |
| NON CURRENT ASSETS | | | |
| Property, Plant and Equipment | 6 | 189,831 | 189,155 |
| Intangible Assets (Software) | 6 | 89,246 | 89,652 |
| Deferred Tax Asset | 10 | 3,085,852 | 3,272,784 |
| Investment Property | 7 | 7,175,000 | 7,925,000 |
| Total Non Current Assets | | 10,539,929 | 11,476,591 |
| TOTAL ASSETS | | 17,583,880 | 18,145,990 |
| CURRENT LIABILITIES | | | |
| Sundry Creditors & Accrued Charges | 12 | 150,901 | 385,923 |
| Accrued Holiday Pay | | 42,853 | 49,766 |
| CLP/ Riskpool Admin Fee Reserve | | 52,530 | 112,969 |
| Subordinated Debt | 16 | - | 120,176 |
| Total Current Liabilities | | 246,284 | 668,834 |
| NON-CURRENT LIABILITIES | | | |
| CLP/ Riskpool Admin Fee Reserve | | 289,996 | 273,436 |
| Total Non Current Liabilities | | 289,996 | 273,436 |
| TOTAL LIABILITIES | | 536,280 | 942,270 |
| EXCESS OF ASSETS OVER LIABILITIES | | 17,047,600 | 17,203,720 |

For and on behalf of the Directors:



Chairman Tony Marryatt
28 March 2018



Director John Melville
28 March 2018

The Notes to the Financial Statements form part of, and should be read in conjunction with, these Statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2017

| | NOTE | 2017 \$ | 2016 \$ |
|--|------|-------------------|-------------------|
| OPENING EQUITY | | 17,203,720 | 16,032,308 |
| Total Comprehensive (Deficit)/Surplus Net of Tax | | (156,120) | 974,312 |
| Ordinary Shares issued during the year | 14 | - | 197,100 |
| CLOSING EQUITY | | 17,047,600 | 17,203,720 |

The Notes to the Financial Statements form part of, and should be read in conjunction with, these Statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017

| | NOTE | 2017 \$ | 2016 \$ |
|--|-----------|--------------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash was provided from: | | | |
| Rent Received | | 808,516 | 778,617 |
| Administration Fees Received | | 2,693,894 | 2,348,707 |
| Investment Income | | 91,914 | 277,415 |
| Loan Interest Received | | 68,280 | - |
| Other Income | | 179 | 542 |
| Reinsurance Recoveries* | | - | 496,346,310 |
| Taxation (Paid)/ Refunded | | (5,390) | 2,843 |
| | | 3,657,393 | 499,754,434 |
| Cash was applied to: | | | |
| Claims Expenses* | | - | 488,705,997 |
| Payments to Suppliers and Employees | | 3,382,809 | 5,135,207 |
| | | 3,382,809 | 493,841,204 |
| Net Cash Flow from Operating Activities | 11 | 274,584 | 5,913,230 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Cash was provided from: | | | |
| Dividend – LGOL | | - | 6,335 |
| Sale of Property, Plant and Equipment | | - | 1,252 |
| Loans Repaid | | 4,416,421 | - |
| | | 4,416,421 | 7,587 |
| Cash was applied to: | | | |
| Purchase of Property, Plant and Equipment | | 39,285 | 57,210 |
| Purchase of Investment Property | | 48,043 | 403,428 |
| Loans Issued | | 5,512,974 | - |
| | | 5,600,302 | 460,638 |
| Net Cash Flow from Investing Activities | | (1,183,881) | (453,051) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Cash was provided from: | | | |
| Ordinary Shares issued during the year | | - | 197,100 |
| | | - | 197,100 |
| Net Cash Flow from Financing Activities | | - | 197,100 |
| Net (Decrease)/Increase in Cash Held | | (909,297) | 5,657,279 |
| Opening Cash Balance as at 1 January | | 6,111,694 | 454,415 |
| Closing Cash Balance as at 31 December | | 5,202,397 | 6,111,694 |
| Being: Cash & Cash Equivalents | | 5,202,397 | 6,111,694 |

* In 2016, the Canterbury Earthquake Claims Global settlement agreement required that certain reinsurance monies totalling \$363m was transacted through a third party Trust account. This amount is included in Cash provided from Reinsurance Recoveries and Cash applied to Claims Expenses.

The Notes to the Financial Statements form part of, and should be read in conjunction with, these Statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1. REPORTING ENTITY

The reporting entity is Civic Financial Services Ltd (the "Company"), formerly known as New Zealand Local Government Insurance Corporation Ltd (trading as Civic Assurance). The Group comprises the Company and its subsidiaries listed in note 2 (b). The Group provides financial services principally for New Zealand local government and also provides property services. The Company provided insurance products to New Zealand local authorities until 31 December 2016 and subsequently opted to cancel its provisional insurance licence with the Reserve Bank of New Zealand (refer to Note 15).

The Company is a FMC reporting entity under the Financial Markets Conduct Act (FMCA) 2013 and the group financial statements have been prepared in accordance with the FMCA 2013.

Statement of Compliance

The Group is a Tier 1 Public Sector Public Benefit Entity and the financial statements have been prepared in accordance with and comply with Tier 1 Public Sector Public Benefit Entity (PBE) Standards.

NOTE 2. STATEMENT OF ACCOUNTING POLICIES

General Accounting Policies

The measurement and reporting of profits on a historical cost basis have been followed by the Group, except for specific policies as described below. The reporting currency is New Zealand dollars. The Group is no longer subject to the requirements under the Insurance (Prudential Supervision) Act 2010 as a provisional licence holder (refer to Note 15).

Critical Judgements and Estimates in Applying the Accounting Policies

In the application of the PBE Standards the Directors are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. These are based on historical experience and other various factors and are reviewed on an ongoing basis.

The Directors believe that, as at the date of these financial statements, there are no significant sources of estimation uncertainty that have not been disclosed in these notes. The most significant judgements, estimates and assumptions made in the preparation of these financial statements are in respect of the recognition of the deferred tax asset (Note 10) and the valuation of investment property (Note 7).

Particular Accounting Policies

The following particular accounting policies which materially affect the measurement of surplus and financial position have been applied. Further particular accounting policies are contained in the relevant notes to the financial statements.

(a) Consolidation of Subsidiaries

The Group financial statements incorporate the financial statements of the Company and its subsidiaries, which have been consolidated using the acquisition method. The results of any subsidiaries acquired or disposed of during the year are consolidated from the effective dates of acquisition or until the effective dates of disposal. All inter-company transactions, balances and unrealised profits are eliminated on consolidation.

(b) Investment in Subsidiaries

At 31 December 2017 the Company had four wholly owned subsidiaries which are all incorporated in New Zealand. Three of these, Local Government Superannuation Trustee Limited, SuperEasy Limited and Local Government Finance Corporation Limited with balance dates of 31 December and Local Government Mutual Funds Trustee Limited with its balance date of 30 June did not have any significant assets, liabilities, revenue or expenses during the years ended 31 December 2016 and 31 December 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2. STATEMENT OF ACCOUNTING POLICIES CONTINUED

(b) Investment in Subsidiaries continued

- i) Civic Assurance Ltd was removed from the New Zealand Companies register on 22 May 2017. Civic Assurance Ltd did not have any significant assets, liabilities, revenue or expenses during the years ended 31 December 2016 and the period to 22 May 2017.
- ii) New Zealand Local Government Finance Corporation Limited (NZLGFC) commenced business on the 29 November 1999, ceased active operations in February 2010 and was removed from the New Zealand Companies register on 25 September 2017. NZLGFC had total assets of \$50,533 and total liabilities of \$120,176 at 31 December 2016.

(c) Investment in Associate Company

The Company held a 25% share of Local Government Online Limited (LGOL). In 2014 LGOL returned the shareholders capital, ceased operations on 31 March 2014 and was wound up on 12 October 2016. In 2016 the share of the income of LGOL was included in the consolidated Statement of Comprehensive Income.

(d) Administration Fees

Administration fees are recognised at the agreed amounts based on time and expenses incurred. Administration fees collected during the year that will be utilised in future periods are held within the administration fee reserve on the Statement of Financial Position, until the point in time where administration services have been provided.

(e) Property Income

Property rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

(f) Employee Benefits

Provision is made for benefits accruing to employees in respect of wages and salaries and annual leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Basis of Measuring Other Income and Expenses

Income and expenses are accounted for on an accruals basis. All revenue is exchange revenue.

(g) Changes in Accounting Policies

There have been no material changes in the accounting policies during the year. All policies have been applied on bases consistent with those used in the prior year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 3. KEY MANAGEMENT PERSONNEL AND RELATED PARTIES

The compensation of the Directors and executives, being the key management personnel of the Group, is set out below.

| | 2017 Number | 2016 | 2017 \$ | 2016 \$ |
|-------------------------------------|----------------|------|----------------|------------------|
| Short term employee benefits | | | | |
| Executive Management Personnel | 3 | 4 | 537,194 | 865,135 |
| Directors | 6 | 6 | 133,594 | 146,953 |
| | | | 670,788 | 1,012,088 |

In 2016, restructuring costs totalling \$235,609 had been included in Executive Management Personnel Remuneration and Directors Remuneration include fees related to the discontinued insurance business.

All related party transactions that the Group entered into during the year occurred within a normal client/supplier relationship and under terms equivalent to those that prevail in arm's length transactions in similar circumstances. Refer to Note 13 for information relating to loans with subsidiaries.

NOTE 4. FINANCIAL INSTRUMENTS

Accounting Policies:

i) Classification and Measurement

Financial instruments are transacted on a commercial basis to derive an interest yield / cost with the terms and conditions having due regard to the nature of the transaction and the risks involved. Financial instruments are recognised and accounted for on a settlement date basis.

Loans and Receivables

Other receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest rate.

Bank and Cash Equivalents

Bank and cash equivalents are measured at amortised cost using the effective interest rate.

Financial Liabilities

Financial liabilities include Sundry Creditors, Accrued Charges and Subordinated Debt. Financial liabilities are recorded initially at fair value, net of transaction costs. Subsequent to initial recognition, liabilities are measured at amortised cost.

ii) Offsetting Financial Instruments

Financial assets and liabilities are not offset as there is no legally enforceable right to set-off.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 4. FINANCIAL INSTRUMENTS CONTINUED

Accounting Policies continued

iii) Asset Quality

Impairment of Financial Assets

Financial assets measured at amortised cost are reviewed at each balance date to determine whether there is any objective evidence of impairment. If any such condition exists, the asset's recoverable amount is estimated and provision is made for the difference between the carrying amount and the recoverable amount.

As at the date of these Financial Statements, no such evidence of impairment exists.

iv) Fair Value of Financial Instruments

Fair value measurements recognised in the Statement of Financial Position

Financial instruments are categorised into 3 levels:

- **Level 1** fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- **Level 2** fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- **Level 3** fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

v) Derivatives

The Group do not use any derivative financial instruments.

(1) Income Relating to Financial Assets

| | 2017 \$ | 2016 \$ |
|---|----------------|----------------|
| Loans | | |
| Interest Received – Loans | 81,601 | - |
| Cash & Cash Equivalents | | |
| Interest Received – Short Term Deposits | 91,914 | 283,739 |
| Total Interest Income | 173,515 | 283,739 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 4. FINANCIAL INSTRUMENTS CONTINUED

(2) Financial Assets and Liabilities

The carrying amounts of all financial assets and liabilities are considered to be equivalent to their market value, which for these assets and liabilities is also considered to be fair value.

The Subordinated Debt is measured at amortised cost which is considered to be fair value.

All fixed interest investments were managed around a 90 day duration and carry a minimum Standard and Poors credit rating of "A" or equivalent.

Loans are secured against Riskpool's future contributions and repayable with six months notice (refer to Note 13).

Carrying value of Financial Assets and Financial Liabilities

| | 2017 \$ | 2016 \$ |
|---|------------------|----------------|
| Financial Asset: Loans and Receivables | | |
| Sundry Debtors | 590,921 | 421,098 |
| Loans | 1,109,874 | - |
| Total Loans and Receivables | 1,700,795 | 421,098 |
| Financial Asset: Amortised Cost | | |
| Cash & Cash Equivalents | 5,202,397 | 6,111,694 |
| Financial Liability: Amortised Cost | | |
| Subordinated Debt | - | 120,176 |
| Sundry Creditors & Accrued Charges | 150,901 | 385,923 |
| Total Amortised Cost | 150,901 | 506,099 |

(3) Financial Risk – Structure and Management

The Group manages its capital to ensure that the entities in the Group will be able to continue as a going concern. The Group's overall strategy is reviewed annually and remains unchanged.

Financial instruments which potentially subject the Group to a concentration of credit risk consist principally of cash and interest bearing deposits. The Group has no debt liability instruments.

The Group does not require collateral or other security to support financial instruments with credit risk and as such, no collateral exists for any of the investments held by the Group. The maximum credit risk exposure is the carrying amount of the individual debtor and investment balances.

The Group has placed interest bearing deposits and funds to be managed with financial institutions and limits its amount of credit exposure to any one such institution.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 4. FINANCIAL INSTRUMENTS CONTINUED

(3) Financial Risk - Structure and Management continued

(a) Market Risk

All financial assets and liabilities are New Zealand Dollar based and are recorded at amortised cost, therefore changes in interest rates and foreign currency values do not impact on their carrying value.

(b) Carrying Amount and Fair Value

The carrying amounts of all financial assets and liabilities are considered to be equivalent to their fair value.

(c) Liquidity Risk

Liquidity Risk is the risk that the Group will encounter difficulties in raising funds at short notice to meet commitments associated with financial instruments. Management of liquidity risk is designed to ensure that the Group has the ability to meet financial obligations as they fall due.

The following tables include an analysis of the contractual undiscounted cash flows relating to the Group's financial assets and liabilities categorised by the maturity dates.

| | Interest Rate Spread % | Within 6 months \$ | 6 to 12 months \$ | 1 to 2 years \$ | 2 to 5 years \$ | Total \$ |
|---|------------------------------|--------------------------|-------------------------|-----------------------|-----------------------|------------------|
| Maturity Analysis as at 31 December 2017 | | | | | | |
| Assets | | | | | | |
| Cash & Cash Equivalents | 0 to 3.45% | 5,202,397 | - | - | - | 5,202,397 |
| Other Receivables | n/a | 590,921 | - | - | - | 590,921 |
| Loans | 5.13% to 5.15% | 1,109,874 | - | - | - | 1,109,874 |
| Total Financial Assets | | 6,903,192 | - | - | - | 6,903,192 |
| Liabilities | | | | | | |
| Sundry Creditors & Accrued Charges | n/a | 150,901 | - | - | - | 150,901 |
| Total Financial Liabilities | | 150,901 | - | - | - | 150,901 |
| Maturity Analysis as at 31 December 2016 | | | | | | |
| Assets | | | | | | |
| Cash & Cash Equivalents | 0 to 3.76% | 6,111,694 | - | - | - | 6,111,694 |
| Other Receivables | n/a | 421,098 | - | - | - | 421,098 |
| Total Financial Assets | | 6,532,792 | - | - | - | 6,532,792 |
| Liabilities | | | | | | |
| Sundry Creditors & Accrued Charges | n/a | 385,923 | - | - | - | 385,923 |
| Subordinated Debt | | - | - | 120,176 | - | 120,176 |
| Total Financial Liabilities | | 385,923 | - | 120,176 | - | 506,099 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 4. FINANCIAL INSTRUMENTS CONTINUED

(3) Financial Risk - Structure and Management continued

(d) Credit Risk

All investments are in the form of cash held at registered banks and loans. The registered banks have a credit rating of "A" or better. Loans are with Riskpool (refer to Note 13).

(i) Exposure to Credit Risk

| | 2017 \$ | 2016 \$ |
|-------------------------|------------------|------------------|
| Cash & Cash Equivalents | 5,202,397 | 6,111,694 |
| Other Receivables | 590,921 | 421,098 |
| Loans | 1,109,874 | - |
| Total | 6,903,192 | 6,532,792 |

(ii) Concentration of Credit Exposure

The major credit exposure greater than 20% of total assets is with registered banks.

NOTE 5. OPERATING LEASE COMMITMENTS

| | 2017 \$ | 2016 \$ |
|---|------------------|------------------|
| Operating Lease Expense Commitments: | | |
| not later than one year | 12,444 | 12,444 |
| later than one year but not later than five years | 41,478 | 53,922 |
| | 53,922 | 66,366 |
| Operating Lease Income Commitments: | | |
| not later than one year | 823,306 | 760,980 |
| later than one year but not later than five years | 2,984,210 | 2,421,422 |
| later than five years | 285,729 | 525,063 |
| | 4,093,245 | 3,707,465 |

Operating lease income relates to a combination of office and retail tenancies to the Investment Property referred to in Note 7. The property is subject to a combination of multiple office and retail tenancies over varying lease periods.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 6. PROPERTY, PLANT & EQUIPMENT AND INTANGIBLE ASSETS

Accounting Policy:

Assets are depreciated on a straight line basis at rates calculated to allocate the assets' cost, in equal instalments over their estimated useful lives which are assessed and regularly reviewed.

| Depreciation Rates | |
|--------------------------------|----------------|
| Office Furniture and Equipment | up to 17 years |
| Intangibles – Software | 5 years |

| | 2017 \$ | 2016 \$ |
|---|----------------|----------------|
| (a) Property, Plant and Equipment | | |
| Office Furniture and Equipment – cost | 629,989 | 595,688 |
| Plus Additions | 39,285 | 36,596 |
| Less Disposals | - | (2,295) |
| Closing Value - cost | 669,274 | 629,989 |
| Office Furniture and Equipment - Accumulated Depreciation | (440,834) | (402,540) |
| Less Depreciation Charge | (38,609) | (38,761) |
| Less Disposals | - | 467 |
| Closing Accumulated Depreciation | (479,443) | (440,834) |
| Net Book Value | 189,831 | 189,155 |

The Total Comprehensive (Deficit)/Surplus After Tax in the Statement of Comprehensive Income includes a \$nil loss on disposal of fixed assets (2016: nil).

| | | |
|-------------------------------------|---------------|---------------|
| (b) Intangible Assets | | |
| Software - cost | 519,453 | 498,839 |
| Plus Additions | - | 20,614 |
| Less Disposals | - | - |
| Closing Value - cost | 519,453 | 519,453 |
| Software - Accumulated Amortisation | (429,801) | (426,563) |
| Less Amortisation Charge | (406) | (3,238) |
| Less Disposals | - | - |
| Closing Accumulated Amortisation | (430,207) | (429,801) |
| Net Book Value | 89,246 | 89,652 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 7. INVESTMENT PROPERTY

Accounting Policy:

Investment property is measured at fair value, by reference to an external market valuation (performed annually), with any resulting unrealised gain or loss recognised in the Statement of Comprehensive Income.

| | 2017 \$ | 2016 \$ |
|--|------------------|------------------|
| Civic Assurance House, Lambton Quay, Wellington | | |
| (a) Land valuation (Original Cost \$289,253) | 2,900,000 | 2,900,000 |
| Level 3 Fair Value | 2,900,000 | 2,900,000 |
| (b) Opening Building valuation (Original Cost \$860,571) | 5,000,000 | 4,500,000 |
| Refurbishment | 48,043 | 403,429 |
| (Decrease)/Increase in value | (798,043) | 96,571 |
| Level 3 Fair Value | 4,250,000 | 5,000,000 |
| (c) Opening Artwork valuation (Original Cost \$8,844) | 25,000 | 25,000 |
| Fair Value | 25,000 | 25,000 |
| | 7,175,000 | 7,925,000 |

The Company has received preliminary advice that investigations and calculations as part of a seismic assessment review have highlighted an issue with unreinforced masonry in non-structural parts of the building and, under the Building (Earthquake-prone Buildings) Amendment Act 2016, the building is therefore potentially earthquake prone.

The Company has resolved to mitigate this risk and proceed with seismic strengthening with expected completion within 12 months. The investment property valuation has been obtained as at 31 December 2017 on an 'as if complete' basis with the estimated costs for the strengthening works (approximately \$820,000) being deducted from the 'as if complete' value.

The investment property is revalued every year. The investment property valuation for the year ended 31 December 2017 was completed on 6 March 2018 by independent registered valuer Martin Veale (ANZIV, SPINZ) of the firm Telfer Young (Wgtn) Ltd. The property is valued in accordance with International Valuation Standards 2017. The Investment property is Level 3 fair value.

The adopted market value has been established by consideration of the Income Capitalisation and Discounted Cashflow approaches. Major inputs and assumptions used in the valuation are income and expense growth forecasts, capital expenditure, an analysis of yields, capitalisation rate and market rent per square metre, discount rate, occupancy and weighted average lease terms.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 7. INVESTMENT PROPERTY CONTINUED**Investment Property Metrics**

| | 2017 | 2016 |
|-------------------------------------|--------|--------|
| Average Growth Factor | 1.40% | 1.38% |
| Capitalisation Rate | 8.00% | 8.00% |
| Terminal Yield | 8.25% | 8.25% |
| Discount Rate | 9.25% | 9.25% |
| Rent per sqm | \$355 | \$357 |
| Occupancy (net lettable area) | 92.84% | 83.66% |
| Weighted average lease term (years) | 2.00 | 2.30 |

NOTE 8. ANALYSIS OF FINANCIAL ASSETS NOT IMPAIRED

There are no financial assets that are impaired or past due at balance date (2016: \$nil).

NOTE 9. CONTINGENT LIABILITIES

There are no contingent liabilities (2016: \$nil).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10. TAXATION

Accounting Policies:

i) Current Tax

The current income tax expense charged against the profit for the year is the estimated liability in respect of the taxable profit. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for the current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable). Tax assets are offset only when there is a legally enforceable right to set off the recognised amounts, and an intention to settle on a net basis.

ii) Deferred Tax

The liability method of accounting for deferred taxation is applied on a comprehensive balance sheet basis in respect of temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax base of those items.

Deferred tax liabilities are recognised for all temporary differences. Deferred tax assets are reviewed at each balance date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the Statement of Comprehensive Income.

iii) Goods and Services Tax (GST)

Revenue, expenses, assets and liabilities are recognised net of the amount of GST except:

- When the GST incurred on a purchase of goods and services is not recoverable from the taxation authority in which case the GST is recognised as part of the cost of the acquisition of the assets or as part of the expense item as applicable.
- Receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10. TAXATION CONTINUED

(a) Income tax recognised in the Statement of Comprehensive Income

| | 2017 \$ | 2016 \$ |
|--|----------------|---------------|
| Tax expense comprises: | | |
| Current tax expense | - | (7) |
| Adjustments recognised in the current year in relation to the current tax of prior years | (13,947) | - |
| Deferred tax relating to temporary differences | 200,879 | 21,999 |
| Total Tax Expense | 186,932 | 21,992 |
| Attributable to: | | |
| Continuing operations | 186,932 | 21,992 |
| | 186,932 | 21,992 |

The prima facie income tax expense on pre-tax accounting profit from operations reconciles to the income tax expense in the financial statements as follows:

| | 2017 \$ | 2016 \$ |
|-------------------------------------|----------------|---------------|
| Surplus before tax | 30,812 | 136,180 |
| Income tax calculated at 28% | 8,628 | 38,130 |
| Tax effect of permanent differences | 192,251 | (16,138) |
| Prior Period Adjustment | (13,947) | - |
| Income Tax Expense | 186,932 | 21,992 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10. TAXATION CONTINUED

(b) Current tax assets and liabilities

| | 2017 \$ | 2016 \$ |
|-----------------------|--------------|------------|
| Tax refund receivable | 3,580 | 990 |
| | 3,580 | 990 |

(c) Deferred tax balances

| | 2017 \$ | 2016 \$ |
|---|------------------|------------------|
| Deferred tax assets comprise: | | |
| Temporary differences | 3,588,348 | 3,759,692 |
| | 3,588,348 | 3,759,692 |
| Deferred tax liabilities comprise: | | |
| Temporary differences | (502,496) | (486,908) |
| | (502,496) | (486,908) |
| Net Deferred Tax balance | 3,085,852 | 3,272,784 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10. TAXATION CONTINUED

(c) Deferred tax balances continued

Gross taxable and deductible temporary differences for the Group arise from the following:

| | Opening Balance \$ | Charged to Income \$ | Charged to Equity \$ | Prior Period Adjustment \$ | Closing Balance \$ |
|------|----------------------------------|----------------------------|----------------------------|----------------------------------|--------------------------|
| 2017 | Investment gains | (40,315) | - | 40,315 | - |
| | Building, property and equipment | (1,698,639) | (95,989) | - | (1,794,628) |
| | | (1,738,954) | (95,989) | 40,315 | (1,794,628) |
| | Employee entitlements | 54,914 | 6,572 | (21,221) | 40,265 |
| | Losses carried forward | 13,372,556 | (628,007) | 30,716 | 12,775,265 |
| | | 13,427,470 | (621,435) | 9,495 | 12,815,530 |
| | Attributable to: | | | | |
| | Continuing operations | 11,688,516 | (717,424) | 49,810 | 11,020,902 |
| | Total | 11,688,516 | (717,424) | 49,810 | 11,020,902 |
| | Tax effect at 28% | 3,272,784 | (200,879) | 13,947 | 3,085,852 |
| 2016 | Investment gains | (40,315) | - | - | (40,315) |
| | Building, property and equipment | (1,768,639) | (98,085) | 168,085 | (1,698,639) |
| | | (1,808,954) | (98,085) | 168,085 | (1,738,954) |
| | Employee entitlements | 130,833 | (80,703) | 4,784 | 54,914 |
| | Losses carried forward | 14,650,787 | (1,105,362) | (172,869) | 13,372,556 |
| | | 14,781,620 | (1,186,065) | (168,085) | 13,427,470 |
| | Attributable to: | | | | |
| | Continuing operations | 12,972,666 | (1,284,150) | - | 11,688,516 |
| | Total | 12,972,666 | (1,284,150) | - | 11,688,516 |
| | Tax effect at 28% | 3,632,344 | (359,560) | - | 3,272,784 |

No liability has been recognised in respect of the undistributed earnings of subsidiaries because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

The deferred tax asset relating to tax losses carried forward has been recognised as the financial forecasts anticipate the Group maintaining sufficient profitability in future financial years (refer Note 20).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10. TAXATION CONTINUED

(d) Imputation Credit Account

| | 2017 \$ | 2016 \$ |
|---|------------|------------|
| Opening Balance | 5,257,222 | 5,256,739 |
| Plus Credits | | |
| Income Tax Paid | - | - |
| Resident Withholding Tax | 3,580 | - |
| Imputation Credits Received | - | 2,463 |
| | 3,580 | 2,463 |
| Less Debits | | |
| Tax Refund | 990 | 1,980 |
| Imputation Credits Attached to Dividends Paid | - | - |
| Other Debits | - | - |
| | 990 | 1,980 |
| Closing Balance | 5,259,812 | 5,257,222 |

NOTE 11. RECONCILIATION OF COMPREHENSIVE INCOME AFTER TAX WITH CASH FLOW FROM OPERATING ACTIVITIES

Accounting Policy:

The Statement of Cash Flows is prepared exclusive of GST, which is consistent with the method used in the Statement of Comprehensive Income. The GST component of cash flows arising from investing and financing activities, which is recoverable from or payable to, the taxation authority is classified as operating cash flow.

The following are definitions of the terms used in the Statement of Cash Flows:

- Bank comprises cash on hand and demand deposits.
- Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of Cash and which are subject to insignificant risk of changes in value.
- Cash flows are inflows and outflows of cash and cash equivalents.
- Operating activities are the principal revenue producing activities of the entity and other activities that are not investing or financing activities.
- Investing activities are the acquisition and disposal of long-term assets.
- Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the entity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 11. RECONCILIATION OF COMPREHENSIVE INCOME AFTER TAX WITH CASH FLOW FROM OPERATING ACTIVITIES CONTINUED

| | 2017 \$ | 2016 \$ |
|--|----------------|------------------|
| Total Comprehensive (Deficit)/Surplus | (156,120) | 974,312 |
| Add/(less) non cash items | | |
| Loan Interest | (13,321) | - |
| Depreciation | 38,609 | 38,761 |
| Amortisation | 406 | 3,238 |
| Movement in CLP / Riskpool Admin Fee Reserve | (43,879) | 386,405 |
| Movement in Deferred Tax Asset | 186,932 | 359,562 |
| Net change in fair value of investment property | 798,043 | (96,571) |
| Share of Loss of Associate | - | 3,152 |
| Debt Write-off | (120,176) | - |
| | 846,614 | 694,547 |
| Add/(less) movements in other working capital items | | |
| Sundry Debtors and Prepayments and Reinsurance Recoveries | (171,391) | 568,347,733 |
| Sundry Creditors and Accrued Charges | (241,936) | (553,491,392) |
| Movement in Insurance Provisions | - | (10,608,200) |
| Tax Refund Due | (2,590) | 1,981 |
| | (415,917) | 4,250,122 |
| Add/(Less) Items Classified as Investing Activity | - | (5,758) |
| Add/(Less) Items Classified as Financing Activity | 7 | 7 |
| Net Cash Flow from Operating Activities | 274,584 | 5,913,230 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 12. SUNDRY DEBTORS AND CREDITORS

(a) Sundry Debtors and Prepayments

| | 2017 \$ | 2016 \$ |
|---------------------------------------|----------------|----------------|
| Sundry Debtors | 590,921 | 421,097 |
| Prepayments | 124,191 | 86,396 |
| GST Receivable | 12,988 | 49,222 |
| Sundry Debtors and Prepayments | 728,100 | 556,715 |

(b) Sundry Creditors and Accrued Charges

| | 2017 \$ | 2016 \$ |
|---|----------------|----------------|
| Sundry Creditors & Accrued Charges | 150,901 | 385,923 |
| Sundry Creditors & Accrued Charges | 150,901 | 385,923 |

NOTE 13. LOANS

A secured loan agreement between the Company and Local Government Mutual Funds Trustee Limited on behalf of New Zealand Mutual Liability Riskpool ("Riskpool") was entered into in February 2017 and again in August 2017 to assist with Riskpool's cashflow. The amount under each agreement is for a loan of up to \$3,000,000 and under the terms of the loan the interest rate is set as BKBM plus a margin. Any loan may be repaid by Riskpool at any time without penalty and the agreement terminated by either party with six months' notice. The first loan including interest of \$68,280 under the first agreement was repaid in full in October 2017. The loan outstanding at 31 December 2017 is \$1,109,874.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 14. SHAREHOLDERS' EQUITY

The Share Capital of the Group comprises solely authorised and issued ordinary shares with each share ranking equally in votes, dividends and surpluses. In 2016, 219,000 shares were issued at \$0.90 per share to existing shareholders. There were no shares issued during 2017.

| | 2017 \$ | 2016 \$ |
|----------------------------|------------------|------------------|
| Retained Earnings | | |
| Opening Balance | 6,440,214 | 5,465,902 |
| Net Surplus After Taxation | (156,120) | 974,312 |
| Closing balance | 6,284,094 | 6,440,214 |

| | 2017 \$ | 2016 \$ |
|---|-------------------|-------------------|
| Shareholders Capital | | |
| Opening Balance | 10,763,506 | 10,566,406 |
| Ordinary Shares Issued during the year | - | 197,100 |
| Closing balance | 10,763,506 | 10,763,506 |
| Number of Ordinary Shares Fully Paid | 11,249,364 | 11,249,364 |

NOTE 15. DISCONTINUED OPERATIONS

As a consequence of the Canterbury earthquakes the Company ceased providing material damage from 1 July 2011. In December 2015 the Company reached a global settlement of the majority of the Canterbury earthquake claims and a commutation agreement of the remaining open Canterbury earthquake claims with the reinsurers. The Company met its insurance liabilities in full in December 2016 and opted to cancel its provisional insurance licence with the Reserve Bank of New Zealand. The license was cancelled on 17 January 2017. Consequently, the Company is not required to hold a credit rating or maintain a solvency margin.

Analysis of Profit from discontinued operations

The results of the discontinued insurance operations for 2016 and 2017 are set out below. The comparative profit and cash flows from discontinued operations have been represented in the Consolidated Statement of Comprehensive Income and the Consolidated Statement of Cash Flows to include those operations classified as discontinued in the current year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 15. DISCONTINUED OPERATIONS CONTINUED

| | 2017 \$ | 2016 \$ |
|--|------------|------------------|
| Surplus for the year from discontinued operations | | |
| Underwriting Surplus | - | 1,998,024 |
| Insurance Related Expenses | - | (800,336) |
| Insurance Surplus Before Taxation | - | 1,197,688 |
| Taxation Expense Attributable to Insurance | - | 337,564 |
| Surplus After Tax Attributable to Owners of the Company | - | 860,124 |

| | 2017 \$ | 2016 \$ |
|--|------------|------------------|
| Cash flows from discontinued operations | | |
| Net Cash Flow from Operating Activities | - | 5,547,816 |
| Net Cash Flow from Investment Activities | - | - |
| Net Cash Flow from Financing Activities | - | - |
| Net Cash Flows | - | 5,547,816 |

NOTE 16. SUBORDINATED DEBT

New Zealand Local Government Finance Corporation Limited (NZLGFC) ceased active operations in February 2010 and was removed from the New Zealand Companies register on 25 September 2017. NZLGFC had total assets of \$50,533 and total liabilities of \$120,176 at 31 December 2016. On completion of the windup process during 2017, NZLGFC had no remaining assets available for distribution and was released from the remaining debt of \$120,176. This amount is included in the Statement of Comprehensive Income in 2017.

NOTE 17. EQUITY RETAINED FOR FINANCIAL SOUNDNESS

All shareholder equity is retained to ensure the financial soundness of the Group. The cash is retained for cash flow purposes and to balance the funds allocated in the building investment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 18. STANDARDS APPROVED BUT NOT YET EFFECTIVE

Standards and Interpretations in issue not yet adopted

At the date of authorisation of the financial report, one Standard and Interpretation was in issue that was relevant to the Group, but not yet effective.

Initial application of the following Standard is not expected to affect any of the amounts recognised in the financial report or change the presentation and disclosures presently made in or relation to the Group's financial report:

| | <i>Effective for annual reporting periods beginning on or after</i> | <i>Expected to be initially applied in the financial year ending</i> |
|---|---|--|
| Revised NZ IFRS 9 'Financial Instruments' | 1 January 2018 | 31 December 2018 |

NOTE 19. SUBSEQUENT EVENTS

A seismic assessment review for the investment property is being undertaken by the Company and at the date of signing these financial statements the review is ongoing. Preliminary advice is that non-structural elements of the building are potentially earthquake prone and the property has been valued on that basis. The estimated cost of strengthening is \$820,000 and the financial statements adjusted accordingly. To proactively mitigate this risk, the Company has embarked on the process of seismic strengthening. Refer to Note 7 for more information.

There have been no other material events subsequent to 31 December 2017 that require adjustment to or disclosure in the financial statements.

NOTE 20. GOING CONCERN

The financial statements have been prepared on a going concern basis.

The profitability of financial and property services supports the going concern assumption for Civic Financial Services Ltd as a whole. The deferred tax asset is reviewed regularly and at balance date against forecast profits and future business opportunities. The Directors believe that it is probable that sufficient taxable profits will be available in the future against which the unused tax losses can be utilised.

INDEPENDENT AUDITOR'S REPORT

TO THE READERS OF CIVIC FINANCIAL SERVICES LIMITED'S FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

The Auditor-General is the auditor of Civic Financial Services Limited and its subsidiaries (the 'Group'). The Auditor-General has appointed me, Michael Wilkes, using the staff and resources of Deloitte Limited, to carry out the audit of the consolidated financial statements of the Group on his behalf.

OPINION

We have audited the consolidated financial statements of the Group on pages 7 to 30, that comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and notes to the consolidated financial statements that include accounting policies and other explanatory information.

In our opinion, the consolidated financial statements of the Group:

- present fairly, in all material respects:
 - its financial position as at 31 December 2017; and
 - its financial performance and cash flows for the year then ended; and
- comply with generally accepted accounting practice in New Zealand in accordance with Public Sector Public Benefit Entity Standards.

Our audit was completed on 28 March 2018. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the audit of the consolidated financial statements, we comment on other information, and we explain our independence.

BASIS FOR OUR OPINION

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

RESPONSIBILITIES OF THE BOARD OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors is responsible on behalf of the Group for preparing consolidated financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements that are free from material misstatement, whether due to fraud or error.

INDEPENDENT AUDITOR'S REPORT *CONTINUED*

In preparing the consolidated financial statements, the Board of Directors is responsible, on behalf of the Group, for assessing the Group's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors' responsibilities arise from the Financial Markets Conduct Act 2013.

RESPONSIBILITIES OF THE AUDITOR FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers taken on the basis of these consolidated financial statements.

We did not evaluate the security and controls over the electronic publication of the consolidated financial statements.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risk of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements, or if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

OTHER INFORMATION

The Board of Directors is responsible for the other information. The other information comprises the information in the Directors' report that accompanies the consolidated financial statements and our audit report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

INDEPENDENCE

We are independent of the Group in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1 (Revised): *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board.

In addition to the audit, we have carried out engagements in the areas of tax compliance and controls assurance, which are compatible with those independence requirements. Other than the audit and these engagements, we have no relationship with or interests in the Group.



Michael Wilkes
for Deloitte Limited
On behalf of the Auditor-General
Christchurch, New Zealand

**CIVIC FINANCIAL SERVICES SHAREHOLDERS
AS AT 31 DECEMBER 2017**

| SHAREHOLDER MEMBER | | | SHAREHOLDER MEMBER | | |
|---------------------|-----------|--------|----------------------------|------------|-------|
| NO. OF SHARES | | | NO. OF SHARES | | |
| CITY COUNCILS | | | DISTRICT COUNCILS (Cont'd) | | |
| Auckland | 2,195,042 | 19.51% | Rangitikei | 35,338 | 0.31% |
| Christchurch | 1,417,704 | 12.60% | Rotorua | 175,906 | 1.56% |
| Dunedin | 470,966 | 4.19% | Ruapehu | 56,666 | 0.50% |
| Hamilton | 202,729 | 1.80% | South Taranaki | 135,496 | 1.20% |
| Hutt | 479,822 | 4.27% | South Waikato | 42,374 | 0.38% |
| Invercargill | 407,927 | 3.63% | South Wairarapa | 53,930 | 0.48% |
| Napier | 283,842 | 2.52% | Southland | 13,715 | 0.12% |
| Nelson | 95,543 | 0.85% | Stratford | 65,608 | 0.58% |
| Palmerston North | 411,737 | 3.66% | Taranua | 99,972 | 0.89% |
| Porirua | 140,146 | 1.25% | Tasman | 65,584 | 0.58% |
| Tauranga | 124,242 | 1.10% | Taupo | 83,971 | 0.75% |
| Upper Hutt | 51,209 | 0.46% | Thames-Coromandel | 27,120 | 0.24% |
| Wellington | 526,821 | 4.68% | Timaru | 230,118 | 2.05% |
| | | | Waikato | 41,070 | 0.37% |
| | | | Waimakariri | 88,172 | 0.78% |
| Ashburton | 56,016 | 0.50% | Waimate | 30,458 | 0.27% |
| Buller | 27,698 | 0.25% | Waipa | 149,082 | 1.33% |
| Carterton | 23,642 | 0.21% | Wairoa | 22,992 | 0.20% |
| Central Hawke’s Bay | 28,580 | 0.25% | Waitaki | 120,000 | 1.07% |
| Central Otago | 91,238 | 0.81% | Waitomo | 16,940 | 0.15% |
| Clutha | 33,711 | 0.30% | Wanganui | 289,660 | 2.57% |
| Far North | 85,440 | 0.76% | Western Bay of Plenty | 28,142 | 0.25% |
| Gisborne | 99,404 | 0.88% | Westland | 28,356 | 0.25% |
| Gore | 54,589 | 0.49% | Whakatane | 38,788 | 0.34% |
| Grey | 33,742 | 0.30% | Whangarei | 63,524 | 0.56% |
| Hastings | 129,170 | 1.15% | | | |
| Hauraki | 63,434 | 0.56% | REGIONAL COUNCILS | | |
| Horowhenua | 110,689 | 0.98% | Bay of Plenty | 55,000 | 0.49% |
| Hurunui | 14,000 | 0.12% | Canterbury | 152,696 | 1.36% |
| Kaikoura | 10,000 | 0.09% | Hawke’s Bay | 20,000 | 0.18% |
| Kaipara | 13,629 | 0.12% | Horizons | 2,000 | 0.02% |
| Kapiti Coast | 15,060 | 0.13% | Southland | 10,000 | 0.09% |
| Kawerau | 31,161 | 0.28% | Taranaki | 1,000 | 0.01% |
| Manawatu | 203,964 | 1.81% | Waikato | 22,000 | 0.20% |
| Marlborough | 86,022 | 0.76% | Wellington | 80,127 | 0.71% |
| Masterton | 127,230 | 1.13% | | | |
| Matamata-Piako | 122,554 | 1.09% | OTHER | | |
| New Plymouth | 441,456 | 3.92% | TrustPower | 137,251 | 1.22% |
| Opotiki | 20,000 | 0.18% | | | |
| Otorohanga | 5,000 | 0.04% | | | |
| Queenstown-Lakes | 31,149 | 0.28% | | | |
| | | | Total Shares | 11,249,364 | |