

18 February 2010

Mayor Jenny Rowan  
Kapiti Coast District Council  
Private Bag 60601  
Paraparaumu

Dear Jenny

**Invitation to jointly plan the delivery of the Road of National Significance  
between MacKays Crossing and Peka Peka**

As discussed with you before the Christmas break, we have been considering how we can better work with KCDC to achieve the best transport and community outcomes for the Road of National Significance (RoNS) through the Kapiti district. We see this as crucial for the successful outcome of this project and its integration into the community. I know you are already aware that we have selected an Alliance procurement model and are currently in the process of bringing this team together.

The Alliance procurement model allows us to engage a designer and contractor and work with them to determine common objectives for the project and to then use these objectives to steer the design and ultimate outcome. The agreement of common objectives between NZTA, designer and contractor at the start of the project sets the framework for all decision making during the development and delivery phases – which must be by consensus between all the parties to the Alliance. Any disputes must be solved to each party's mutual satisfaction within the Alliance; no one party has a veto. It also means that we can work efficiently and effectively on a number of areas at once, speeding up delivery. The Alliance team consists of staff from all participating organisations and is governed by a Project Alliance Board (PAB) consisting of senior managers from each of the organisations.

Given the importance of this project to the Kapiti district, we would like to extend this collaborative working arrangement to include the Kapiti Coast District Council (KCDC). Including the Territorial Local Authority in this working arrangement would be an extension of this procurement model for us but we consider there are mutual benefits that can flow from adopting this approach. On the other hand, working separately is likely to be costly and time consuming for both parties without necessarily achieving a better outcome. We consider that having KCDC as an integral part of the Alliance, gives you the best opportunity to articulate your preferences and those of the community, in a forum where you are able to directly influence the project outcomes.

The key to this approach is to mutually agree the alliance project objectives at the outset so that all future decisions are taken on the basis of achieving these objectives. Should KCDC become an Alliance member, we would intend to invite your Chief Executive to represent KCDC on the Project Alliance Board.

Notwithstanding your participation in the Alliance, KCDC would still be able to advocate for outcomes outside of the Alliance itself, provided that all Alliance decisions were on the basis of achieving the agreed project objectives.

I would be grateful if you could consider this proposal.

Yours sincerely



**Geoff Dangerfield**  
Chief Executive